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PGTINNOVATIONS.COM

ABC Supply #011917

Dear ABC Supply,

I'd like to thank you for your continued, valued partnership with PGT Innovations and our Family of Brands. We hope you enjoyed a successful 2023 and are off to a strong start in the new year! As we continue to adapt to evolving trends in the industry, we see plenty to be optimistic about in 2024 and beyond.

At PGT Innovations, we take great pride in our commitment to providing the highest quality products and unparalleled service in the industry. Our relentless pursuit of excellence has been the cornerstone of our enduring partnerships. In our ongoing effort to support your continued growth, we have always strived to offer competitive pricing. However, following a comprehensive market analysis, it has become evident that an adjustment in our distribution pricing is necessary to maintain the exceptional standards we promise.

Effective March 4, 2024, there will be a modest increase in prices for our PGT brand, ranging between 3% and 7%. We appreciate your understanding and continued collaboration as we navigate these changes together, ensuring mutual success in the evolving marketplace.

Please note the following details:

- Quotes created before 3/4/24 will require editing for the new discounts to be accurately reflected.
- Orders placed before 3/4/24 will lock in current pricing but must ship by the stated lead time or the price increase will apply.
- Orders received/changed on or after 3/4/24 will receive the new pricing.

If you have questions, please reach out to your sales representative.

Thank you for your continued dedication to PGT Innovations. We truly appreciate your partnership and your shared commitment to providing the industry with windows and doors that revolutionize the way people live.

Debbie LaPinska  
Senior Vice President and Chief Customer Officer  
PGT Innovations

THE PGT INNOVATIONS FAMILY OF BRANDS

