



2-1-24

Dear Friends and Business Partners:

Thank you very much for your business, support, and friendship over the years. All of us at Air Vent appreciate the relationships we enjoy with each of you. We are committed to providing our partners with quality ventilation products while providing best in class service and customer support. To maintain this commitment, it is necessary to implement a price increase of 5% on all products. This increase will be effective on all orders shipping on and after March 4, 2024.

Air Vent continues to search for ways to respond to inflationary cost increases through more efficient operations. However, cost control measures have not sufficiently offset rapidly increasing inflation costs.

Thank you again for all the business and support. We remain committed to deliver great quality products and best in class service.

Sincerely,

A handwritten signature in black ink that reads 'Donnie Anderson'.

Donnie Anderson
General Manager - Ventilation
Air Vent, Inc. – Gibraltar Building Accessories Group