



May 27, 2026

Dear Valued Partners,

As we are all aware, the conflict in the Middle East has impacted the global economy in many ways, particularly from an energy perspective with escalating oil prices that affect fuel prices as well as the price of many other commodities and materials. Many of these increases are based on indexes that ebb and flow with market conditions and have recently spiked due to the conflict.

At Wincore, we take pride in our ability to successfully manage the impact of such cost increases through careful negotiation with our suppliers and vendors. We have evaluated the effect of this on all materials that we purchase, whether direct or indirect, and freight carriers to understand and minimize the impact on you, our valued business partners. Unfortunately, we are unable to absorb all of this.

As a result, we are implementing a price increase of 1% on all products effective June 22, 2026.

If you have any questions regarding this communication, please contact your Territory Sales Manager. On behalf of the Wincore organization, we truly appreciate your business and continued support of our company.

Sincerely,

A handwritten signature in black ink that reads "Russ P. Tracewell".

Russ P. Tracewell  
EVP Sales and Marketing

