



February 11, 2025

Dear Valued Partner,

Material prices will be increasing significantly as both a direct result of, and indirect domestic market pressures from, the upcoming 232 tariffs on steel and aluminum. These 25% tariffs will have a significant inflationary impact on not only these raw materials, but also every product made from them, including our fasteners and accessories. As a result, we will need to increase the pricing of our products, effective March 3, 2025. The adjustments are listed below, and will be effective on all shipments after this date:

Fasteners	10-12%
Plates	15-18%
Termination Bar	15-18%
Base Sheet Fasteners	12-15%
Adhesives	4-6%
Drains	10-12%

We are currently working on updated price books and will send these out as soon as they are finished. Due to the significant fluctuations in material costs, we will monitor order sizes and reserve the right to restrict extraordinarily high-volume orders.

Thank you for your business and continued support.

Sincerely,

Jon Meyer
VP Sales, TRUFAST

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