



May 15, 2026

Dear Valued Partner,

The recent increases in energy transportation and commodity costs continue to create significant inflationary pressure across nearly every component and product we offer. In addition, ongoing volatility in the steel and aluminum markets has further increased the cost of our raw materials and production costs.

As a result, we will be implementing a price increase effective June 15, 2026. The adjustments below will apply to all shipments made on or after this date:

Adhesives	5-8%
Fasteners	4%
Plates, Term Bar & Base Sheet Fasteners	8-12%
Drains	4%

Pricing adjustments will vary by product groups based on material costs and market conditions. Certain specialty and lower-volume products may experience adjustments outside the ranges noted above.

Updated price books will be distributed in the coming weeks. Due to the significant fluctuations in material costs, we will monitor order patterns and reserve the right to limit unusually large orders.

We sincerely appreciate your business and continued partnership. Please contact your sales representative with any questions.

Sincerely,

Jon Meyer  
VP Sales, TRUFAST