



April 23, 2025

Dear Valued Customer,

We hope this letter finds you well. At Sun-Tek Skylights, we are committed to providing you with the highest quality products and services. Over the past 46 years, we have strived to maintain competitive pricing while delivering superior value to our customers.

Sun-Tek Skylights has endeavored to offer our customers the best possible value. Maintaining stable pricing amid fluctuating economic conditions is a testament to our dedication and thoughtful management.

Regrettably, due to these ongoing challenges, we find it necessary to adjust our pricing to ensure the continued sustainability of our business and the uncompromised quality of our products. Therefore, we must inform you that there will be a price increase on our skylight products effective June 1, 2025.

The new List Prices are about 9.5% increase. We are able to keep the increase to this low by maintaining the prepaid freight to ten glass skylights, and the lower discount from list per item for the smaller orders that do not qualify for prepaid freight.

We understand that any price adjustment may impact on your budgeting and procurement decisions, and we want to assure you that this decision was not made lightly. Despite our best efforts to mitigate cost increases, we find it imperative to make this adjustment to maintain our commitment to excellence and reliability.

Rest assured, our dedication to providing exceptional products and services remains steadfast.

We appreciate your understanding and continued support as we navigate these challenging times. Our commitment to delivering high-quality skylights and excellent service remains our highest priority. We look forward to continuing our valued partnership with you.

I will be your primary contact for any pricing inquiries.

A handwritten signature in blue ink, reading 'Ann Esposito', with a stylized flourish at the end.

Ann Esposito

Director of Sales

Sun-Tek Skylights

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