



THE BILCO COMPANY

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BILCO.COM

October 23, 2025

Dear Valued Customer,

We value your business and truly appreciate the trust you place in The BILCO Company for your commercial and residential construction product needs. We are committed to providing high-quality materials and dependable service at the most competitive prices possible.

However, recent changes in market conditions—particularly the rising costs of raw materials driven by new and expanded tariffs—have significantly increased our production and procurement expenses. Despite our best efforts to absorb these costs through operational efficiencies and supplier negotiations, a price adjustment has become necessary to maintain the quality and reliability you expect from BILCO.

Effective January 1, 2026, all product prices will increase by 5%.

This adjustment will allow us to continue sourcing premium materials, upholding safety and performance standards, and ensuring timely delivery of our products.

We remain committed to transparency and to supporting our customers through these industry-wide challenges. If you have any questions or would like to discuss how this change may affect your upcoming projects, please don't hesitate to contact us or your BILCO sales representative.

Thank you for your understanding and continued partnership.

Sincerely,

A handwritten signature in black ink, appearing to read "Stephen M. Weyel". The signature is fluid and cursive, with a long horizontal stroke at the end.

The BILCO Company

Stephen M. Weyel
Director of Sales and Marketing