



May 7, 2025

ABC SUPPLY #741

ONE ABC PARKWAY,

BELOIT, WI 53511-4466

Dear ABC SUPPLY #741,

We hope this message finds you well. We are writing to inform you of upcoming price adjustments on our Eze-Breeze products, which will take effect on June 2nd, 2025.

Since our last price adjustment in May 2022, our business has encountered several significant changes, including inflationary pressures on material costs, labor expenses, and logistics. Additionally, shifts in our product mix have had both positive and negative effects on our cost structure. Given these changes within our business and the broader market, it is essential to update our pricing to align with current market conditions.

On June 2nd, 2025, the following pricing actions will take effect:

- There will be a general price increase of 10% to 16% on all Eze-Breeze products, managed through a reduction of your current discount.
- Additionally, the SS30, HLF20, HLS20, LF20, LS20, and RV20 will all have a 5% increase in list price.
- Inside mount 4V60 and SS10 list pricing will be updated to match outside mount list pricing. Lip frame screen attached option will remain an upcharge.
- Freight fees for common carrier shipments, which have not been updated in over 10 years, will be updated to reflect current market costs.
- The 15% premium charge for black and pebble khaki will be eliminated.

We understand that price adjustments can present challenges, and we remain committed to maintaining transparency in our pricing structure and internal focus on cost control. This adjustment is essential to ensure that we can continue to provide you with the high-quality products and service you expect from us. Please know that this decision was made after careful consideration, and we truly appreciate your understanding and continued support.

Should you have any questions or need further clarification regarding the new pricing structure, please do not hesitate to contact Jeff Rafter (jrafter@pgtindustries.com) or myself (rkeller@pgtindustries.com).

Thank you for your ongoing partnership with MITER Brands. We value your business and look forward to continuing to serve you in the future.

Sincerely,

Robert Keller

President of Eze-Breeze



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North Venice, FL 34275

miterbrands.com

