



Upcoming Price Adjustment Effective February 1, 2026

**Please pass this notice along to all parties within your organization who need to be made aware, including all branch managers, so they can share it with their sales teams.**

Dear Valued Partner,

Over the past year, we have remained committed to providing consistent, reliable value to our partners - even as the broader market has experienced significant volatility driven by tariffs, inflationary pressures, and supply-chain disruptions. Since our last price adjustment on February 1, 2025, we have deliberately maintained stable pricing to support your planning processes and reinforce the trust and partnership we deeply value.

Despite our best efforts to absorb rising costs and operational increases, a modest adjustment is now required to ensure we can continue delivering the product quality, service reliability, and long-term innovation you expect from us.

**Effective February 1, 2026, our prices will increase by 7%.**

This update will allow us to:

- Maintain the high standards of manufacturing, quality control, and service that underpin our partnership.
- Continue investing in product improvements, operational efficiencies, and supply-chain resilience.

- Navigate ongoing cost pressures while ensuring stable, dependable supply for your projects.

We are providing this early notice to support your budgeting, quoting, and planning activities for the year ahead.

At Longboard, we believe in full transparency and remain committed to providing innovative solutions, industry-leading quality, and responsive support. Our team continues to work diligently to ensure that your projects benefit from our commitment to Radical Client Care, with optimal lead times and robust client support.

For any questions or additional details on the revised pricing, please feel free to reach out to our Account Management team. We look forward to further strengthening our partnership in 2026.

Sincerely,

Chris Thomas

Vice President Sales & Marketing

Longboard Architectural Products

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