



Saving the Contractor Time Since 2000

March 27, 2026

To: FlashCo Distribution Partners

Re: Upcoming Pricing Adjustment

Dear Valued Customer,

Current global conditions are contributing to increased raw material and transportation costs across our business. As a result, ongoing pressures throughout our supply chain require a pricing adjustment to reflect current cost conditions, per the following schedule.

Pricing on most PVC and TPO accessories will increase by up to 7%, effective April 27, 2026.

All orders will continue to be invoiced at the price in effect at the time of shipment, regardless of when the order is placed. Updated price lists will be distributed as they become available.

Additionally, FlashCo will increase its freight surcharge to \$75.00, effective April 15, 2026. This surcharge applies only to sales orders shipped via FlashCo trucks and does not apply to LTL or small-package shipments handled by third-party carriers.

We value your business and appreciate your continued partnership. If you have any questions regarding this announcement, please contact your FlashCo Sales Representative.

Sincerely,

Bill Bartell
VP Sales and Marketing