



ECCO Manufacturing™

20001 87th Ave., S. Bldg. "E"
Kent, WA, USA 98031
Phone: 253-872-3721
Toll Free: 1-800-207-6859
www.eccomfg.com

March 4, 2025

To our valued customers:

As you know, the Federal Government confirmed yesterday the implementation of a 25% tariff on goods from Canada effective today.

The implementation of tariffs will result in increased costs across the supply chain. Tariffs will lead to added costs for sheet metal and other raw materials which are sourced both in North America and around the world.

In light of these announcements, ECCO Manufacturing will be implementing a 12.5% Tariff Surcharge on shipments from Canada to the US effective immediately. This surcharge is necessary to address the increased costs that we are experiencing and ensure that we can continue to deliver the quality and service you expect. As this is a fluid situation, ECCO will help absorb some of these costs in the near term.

As the situation continues to evolve, we will provide updates or changes as required. We remain committed to providing high quality HVAC and Building Products across North America.

If you have additional questions, please do not hesitate to reach out. Thank you for your business.

Sincerely,

A handwritten signature in black ink, appearing to read "J. Simmons", written over a light blue horizontal line.

Jason Simmons
Vice President & General Manager

A handwritten signature in black ink, appearing to read "Ray Newstead", written over a light blue horizontal line.

Ray Newstead
Vice President – Sales North America