



MAY 2ND, 2025

**Price Increase Announcement:**

May 2<sup>nd</sup>, 2025

To Our Valued Customer,

At CWS we prioritize providing you with a wide variety of high-quality products combined with unmatched industry leading service. As 2025 progresses we are experiencing rising operational costs, coupled with a dynamic economic environment necessitating changes to our pricing structure.

Effective **June 2nd, 2025**, CWS will implement a price increase of **2.5%** on vinyl products and **3.5%** on aluminum products. Please be assured, we are working diligently both internally and with our suppliers to minimize this necessary increase while maintaining the quality and value you expect. The price increase will be administered through an adjustment to the multiplier schedule.

Please note that any outstanding quotes created prior to **June 2nd, 2025**, will need editing to reflect the new multiplier. Any orders received or changed after 4:00 PM **May 30th, 2025**, are subject to the price increase. All orders placed prior to **June 2<sup>nd</sup>, 2025**, must ship by **July 3rd, 2025**, for the old pricing to apply.

Please contact your Sales Representative with any questions and they will be happy to help you. We appreciate your continued loyalty and support of the CWS brand and thank you for your business.

Regards,

A handwritten signature in black ink, appearing to read "Brent A. Ford".

Director of Sales Strategy & Enablement

A handwritten signature in black ink, appearing to read "Mark [unclear]".

Regional Director of Sales