



The BILCO Company
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QUANEX.COM

May 14, 2026

Subject: BILCO Price Increase Effective June 15, 2026

Dear Valued Customer,

We are committed to providing you with high-quality products and reliable service you expect from The BILCO Company. To maintain these standards in the current economic climate, we are writing to inform you of an upcoming price adjustment.

Over the past several months, we have worked hard to absorb significant increases in raw material costs, tariff-related expenses, and fuel surcharges without passing those costs on to our customers. Unfortunately, these increases have continued to rise across nearly every area of our operations, and we can no longer absorb them at the current level while maintaining the service and quality standards you deserve.

As a result, effective **June 15, 2026**, our pricing for commercial products will increase by **6%**. This adjustment is necessary to help offset the continued escalation in operating costs and to ensure we can continue delivering the dependable products and service you rely on.

Important Order Information:

Any orders placed **prior to June 15, 2026**, will be honored at the current pricing. Please note that these orders will be processed for **immediate shipment**, and we are unable to hold deliveries for a later date.

We value our partnership and appreciate your understanding as we navigate these industry-wide challenges. Our team remains dedicated to delivering the best value and performance in the market. If you have any questions regarding how this change affects your upcoming requirements, please reach out to our customer service department or your local BILCO sales representative.

Sincerely,

The BILCO Company
Stephen M. Weyel
Director of Sales and Marketing