



April 27, 2026

Dear Partners and Friends:

Thank you very much for your business, support, and friendship over the years. All of us at Air Vent, Inc. appreciate the relationships we enjoy with you and understand that without you, we would not be here.

Our team continues to work diligently to manage costs during this very volatile time. However, aluminum continues to be at record highs. Plastic has increased dramatically in recent weeks, driven by events taking place around the world and steel is increasing as well. Also, freight and fuel have increased dramatically. As a result, it is necessary for us to increase prices as follows:

Aluminum ventilation products = 15%

Steel ventilation products = 8%

Plastic ventilation products = 10%

Freight/Fuel surcharge = 2% of invoice

This increase will take effect on orders placed on and after June 1, 2026.

Your local Air Vent representative will discuss the details of this increase with you and answer any questions you may have. Once again, we appreciate your business and we will continue to work hard to supply high quality ventilation products at competitive prices, with the high level of service and support you have come to expect from our company.

Sincerely,

A handwritten signature in black ink that reads 'Donnie Anderson'.

Donnie Anderson

Vice President of Ventilation

Air Vent, Inc. / A Gibraltar Building Products Company



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