



To: Dean Whitcomb, ABC Supply

Subject: Price Increase Notification

AFCO Columns and Railings, like all AFCO Industries, Inc. brands, is Proudly American Made. As a vertically integrated, domestic manufacturer, the relative impact of recent tariff implementations on AFCO has been unique; but not without impact.

Given its position, AFCO has opted over recent months to hold out as long as possible before addressing the impact of these tariffs to its customers. However, the recent doubling of the Section 232 aluminum tariffs earlier this month has already driven the domestic aluminum commodity price up 24% since the start of the year. This comes along with tariff impacts affecting AFCO's costs on paint powders, packaging, fasteners and fiberglass production materials.

In light of these tariff impacts, along with other inflationary pressures, **AFCO Columns and Railings announces a price increase, by the percentages noted below by product category, with orders placed on and after July 21, 2025.**

Published list pricing will remain in effect. In the coming days, you will receive multiplier updates from your AFCO Columns and Railings Sales Representative and future notifications.

On behalf of all the employee-owners of AFCO, we thank you for your trust and business. Please feel free to contact your AFCO Columns and Railings Sales Representative, Customer Service or me with any questions you might have. Thank you.

Sincerely,

A handwritten signature in black ink, appearing to read 'Richard Pearson', followed by a stylized flourish.

Richard Pearson
VP – Sales & Marketing
AFCO Industries, Inc.