

Dear ABC SUPPLY CO., INC,

We sincerely appreciate your continued partnership. We are writing to let you know that, effective November 9th, we will be increasing our prices for all products by a blended 7%.

While we strive to keep our pricing stable, this adjustment is necessary due to ongoing increases in materials, freight, and operating costs.

All orders of reasonable quantities placed before November 9th will be honored at current pricing.

Thank you for your understanding and continued business.

Sincerely,

BJ Hancock,

VP / General Manager

Cody Company, LLC